

MD ANALYSIS

CA 5 March Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2018 to March 2019 (9 months) Results

CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	282	279	312	207	126
Charter Members	9730	9615	10684	7640	4552
New Members	25684	25268	26705	34448	27084
Drops	19887	23557	22176	31200	22677
Net Growth	17327	13440	17232	13358	11104

March (Only Results)

CA 5	Mar-16	Mar-17	Mar-18	Mar-19
New Clubs	29	68	26	14
Charter Members	995	2176	942	452
New Members	2158	2263	4039	2020
Drops	895	1092	1831	1547
Net Growth	2406	3475	3325	1102

Statement for 3rd Quarter Results(previous 3 years)

CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
New Clubs	104	163	85
Charter Members	3560	5225	3019
New Members	6952	7266	11217
Drops	4506	4430	6588
Net Growth	6471	8661	8339

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
300	Rep Of China	New Clubs	47	18	28	27	22
		Charter Members	1490	764	999	1079	848
		New Members	6629	7024	6338	8941	7031
		Drops	5039	5356	5011	4760	2634
		Net Growth	3661	3113	2962	5902	5902
Total	Pei-Jen Chen	New Clubs	47	18	28	27	22
		Charter Members	1490	764	999	1079	848
		New Members	6629	7024	6338	8941	7031
		Drops	5039	5356	5011	4760	2634
		Net Growth	3661	3113	2962	5902	5902

March (Only) Results

MD	GMT Area	CA 5	Mar-16	Mar-17	Mar-18	Mar-19
300	Rep Of China	New Clubs	1	2	1	0
		Charter Members	39	63	42	7
		New Members	467	286	1131	450
		Drops	47	61	24	34
		Net Growth	486	303	1185	457
Total	Pei-Jen Chen	New Clubs	1	2	1	0
		Charter Members	39	63	42	7
		New Members	467	286	1131	450
		Drops	47	61	24	34
		Net Growth	486	303	1185	457

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
300	Rep Of China	New Clubs	8	5	10
		Charter Members	256	189	373
		New Members	1753	1353	2791
		Drops	437	434	323
		Net Growth	1740	1330	2973
Total	Pei-Jen Chen	New Clubs	8	5	10
		Charter Members	256	189	373
		New Members	1753	1353	2791
		Drops	437	434	323
		Net Growth	1740	1330	2973

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
354	Republic Of Korea	New Clubs	19	18	28	14	18
		Charter Members	626	646	868	482	529
		New Members	3427	3085	3967	3186	3302
		Drops	2670	3247	2667	3221	2931
		Net Growth	1635	753	2327	666	1078
355	Republic Of Korea	New Clubs	9	13	3	12	7
		Charter Members	327	423	128	446	315
		New Members	3772	3419	3043	3036	3506
		Drops	2234	2683	2427	2328	2618
		Net Growth	1986	1295	880	1307	1370
356	Republic Of Korea	New Clubs	5	23	10	5	8
		Charter Members	168	829	439	191	335
		New Members	2752	2966	2559	3091	3985
		Drops	2310	2552	2391	1912	2420
		Net Growth	715	1506	775	1510	2019
Total	Chul-Jae Lee	New Clubs	33	54	41	31	33
		Charter Members	1121	1898	1435	1119	1179
		New Members	9951	9470	9569	9313	10793
		Drops	7214	8482	7485	7461	7969
		Net Growth	4336	3554	3982	3483	4467

March (Only) Results

MD	GMT Area	CA 5	Mar-16	Mar-17	Mar-18	Mar-19
354	Republic Of Korea	New Clubs	4	4	3	2
		Charter Members	124	131	84	48
		New Members	316	409	624	406
		Drops	218	198	197	236
		Net Growth	254	355	538	274
355	Republic Of Korea	New Clubs	3	0	0	2
		Charter Members	80	1	0	76
		New Members	360	364	311	277
		Drops	209	165	198	156
		Net Growth	237	218	127	206
356	Republic Of Korea	New Clubs	1	2	0	1
		Charter Members	27	59	5	40
		New Members	251	160	382	186
		Drops	181	152	105	170
		Net Growth	111	75	293	61
Total	Chul-Jae Lee	New Clubs	8	6	3	5
		Charter Members	231	191	89	164
		New Members	927	933	1317	869
		Drops	608	515	500	562
		Net Growth	602	648	958	541

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
354	Republic Of Korea	New Clubs	8	10	5
		Charter Members	289	294	139
		New Members	998	1396	1588
		Drops	627	515	605
		Net Growth	718	1232	1241
355	Republic Of Korea	New Clubs	8	2	3
		Charter Members	224	90	97
		New Members	1135	1029	930
		Drops	534	478	495
		Net Growth	851	692	558
356	Republic Of Korea	New Clubs	10	2	1
		Charter Members	380	75	32
		New Members	800	621	1051
		Drops	489	433	360
		Net Growth	748	291	760
Total	Chul-Jae Lee	New Clubs	26	14	9
		Charter Members	893	459	268
		New Members	2933	3046	3569
		Drops	1650	1426	1460
		Net Growth	2317	2215	2559

MD Wise Analysis

MD	GMT Area	CA 5	2017-2018	2018-2019
335	Japan	New Clubs	1	0
		Charter Members	27	0
		New Members	1081	917
		Drops	638	605
		Net Growth	512	355
330	Japan	New Clubs	0	1
		Charter Members	0	28
		New Members	763	759
		Drops	685	666
		Net Growth	149	173
334	Japan	New Clubs	2	0
		Charter Members	44	0
		New Members	1151	1022
		Drops	968	876
		Net Growth	278	185
331	Japan	New Clubs	1	0
		Charter Members	22	0
		New Members	390	351
		Drops	329	340
		Net Growth	92	27
332	Japan	New Clubs	0	1
		Charter Members	0	21
		New Members	652	537
		Drops	501	542
		Net Growth	175	47
333	Japan	New Clubs	2	2
		Charter Members	49	48
		New Members	886	845
		Drops	747	807
		Net Growth	248	111
336	Japan	New Clubs	1	0
		Charter Members	44	0
		New Members	887	841
		Drops	919	829
		Net Growth	31	53
337	Japan	New Clubs	0	4
		Charter Members	0	104
		New Members	965	817
		Drops	931	863
		Net Growth	71	91
Total Masayoshi Maruyama, Yasuhisa Nakamura		New Clubs	7	8
		Charter Members	186	201
		New Members	6775	6089
		Drops	5718	5528
		Net Growth	1556	1042

March (Only) Results

MD	GMT Area	CA 5	Mar-18	Mar-19
335	Japan	New Clubs	1	0
		Charter Members	27	0
		New Members	159	87
		Drops	58	63
		Net Growth	133	26
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	81	49
		Drops	54	46
		Net Growth	28	10
334	Japan	New Clubs	1	0
		Charter Members	23	0
		New Members	262	103
		Drops	96	77
		Net Growth	197	31
331	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	58	33
		Drops	53	66
		Net Growth	6	-32
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	103	57
		Drops	41	70
		Net Growth	64	-12
333	Japan	New Clubs	0	1
		Charter Members	0	28
		New Members	31	61
		Drops	103	115
		Net Growth	-69	-25
336	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	79	53
		Drops	149	138
		Net Growth	-69	-85
337	Japan	New Clubs	0	0
		Charter Members	0	4
		New Members	64	40
		Drops	146	137
		Net Growth	-80	-92
Total		New Clubs	2	1
		Charter Members	50	32
Masayoshi Maruyama,		New Members	837	483
Yasuhisa Nakamura		Drops	700	712
		Net Growth	210	-179

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2017-2018 3rd Qtr
335	Japan	New Clubs Charter Members New Members Drops Net Growth	1 27 408 176 272
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 238 167 95
334	Japan	New Clubs Charter Members New Members Drops Net Growth	1 23 492 269 261
331	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 121 140 -18
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 234 122 116
333	Japan	New Clubs Charter Members New Members Drops Net Growth	2 49 323 197 211
336	Japan	New Clubs Charter Members New Members Drops Net Growth	0 1 265 318 -50
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 342 315 41
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	4 100 2423 1704 928

MD Wise Analysis

MD	GMT Area	CA 5	2018-2019
310	Thailand	New Clubs	5
		Charter Members	212
		New Members	510
		Drops	519
		Net Growth	284
Total	Prayat Sirinaphaphan	New Clubs	5
		Charter Members	212
		New Members	510
		Drops	519
		Net Growth	284

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	20	43
		New Members	13	8	32	14	13
		Drops	8	37	12	34	19
		Net Growth	5	-29	20	1	41
303	Hong Kong China Macao	New Clubs	4	4	4	0	0
		Charter Members	97	123	106	0	0
		New Members	261	211	190	0	0
		Drops	196	198	171	0	0
		Net Growth	182	157	137	0	0
	China	New Clubs	138	162	207	88	6
Charter Members		5357	5673	7253	3628	529	
New Members		5504	5777	7201	6035	43	
Drops		3426	6410	6745	9616	2511	
Net Growth		7834	5519	8307	736	-1552	
Total	Ziyu Lin	New Clubs	142	166	211	88	8
		Charter Members	5454	5796	7359	3648	572
		New Members	5778	5996	7423	6049	56
		Drops	3630	6645	6928	9650	2530
		Net Growth	8021	5647	8464	737	-1511

March (Only) Results

MD	GMT Area	CA 5	Mar-16	Mar-17	Mar-18	Mar-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	20	3
		New Members	6	3	6	9
		Drops	0	0	0	0
		Net Growth	6	3	26	16
303	Hong Kong China Macao	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	22	12	0	0
		Drops	5	7	0	0
		Net Growth	45	5	0	0
	China	New Clubs	13	54	17	0
Charter Members		557	1767	608	11	
New Members		464	689	407	2	
Drops		155	401	381	52	
Net Growth		907	2083	685	-25	
Total	Ziyu Lin	New Clubs	14	54	17	0
		Charter Members	582	1767	628	14
		New Members	492	704	413	11
		Drops	160	408	381	52
		Net Growth	958	2091	711	-9

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	20
		New Members	6	17	11
		Drops	1	0	2
		Net Growth	5	17	30
303	Hong Kong China Macao	New Clubs	1	1	0
		Charter Members	25	23	0
		New Members	53	52	0
		Drops	23	30	0
		Net Growth	58	48	0
	China	New Clubs	54	127	53
		Charter Members	1922	4112	1931
		New Members	1449	1798	1468
		Drops	1994	2081	2476
		Net Growth	1456	3911	1058
Total	Ziyu Lin	New Clubs	55	128	53
		Charter Members	1947	4135	1951
		New Members	1508	1867	1479
		Drops	2018	2111	2478
		Net Growth	1519	3976	1088

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	5	11
		Charter Members	0	0	0	145	340
		New Members	0	0	0	65	74
		Drops	0	0	0	146	52
		Net Growth	0	0	0	76	366
301	Philippines	New Clubs	32	21	12	16	27
		Charter Members	889	611	332	541	733
		New Members	1297	1025	1366	1282	1155
		Drops	2757	1588	1449	1426	2202
		Net Growth	-392	165	385	542	-146
308	Brunei Malaysia Singapore	New Clubs	24	11	15	15	11
		Charter Members	659	320	405	394	385
		New Members	1263	1103	1225	1172	1066
		Drops	566	816	640	903	865
		Net Growth	1458	684	1077	760	651
204	Cnmi Guam Marshall Islands	New Clubs	0	2	0	1	0
		Charter Members	1	54	0	26	48
		New Members	62	86	71	79	67
		Drops	74	67	72	184	180
		Net Growth	-4	77	0	-72	-46
Total		New Clubs	56	34	27	37	49
Ek Phang Bobby Eng		Charter Members	1549	985	737	1106	1506
		New Members	2622	2214	2662	2598	2362
		Drops	3397	2471	2161	2659	3299
		Net Growth	1062	926	1462	1306	825

March (Only) Results

MD	GMT Area	CA 5	Mar-16	Mar-17	Mar-18	Mar-19
NA	Undistricted	New Clubs	0	0	0	4
		Charter Members	0	0	0	137
		New Members	0	0	12	2
		Drops	0	0	19	2
		Net Growth	0	0	-7	137
301	Philippines	New Clubs	4	3	1	3
		Charter Members	102	62	49	63
		New Members	104	153	106	74
		Drops	42	58	39	107
		Net Growth	176	189	122	57
308	Brunei Malaysia Singapore	New Clubs	1	3	2	1
		Charter Members	20	88	60	31
		New Members	96	104	120	68
		Drops	23	34	72	40
		Net Growth	96	160	114	65
204	Cnmi Guam Marshall Islands	New Clubs	1	0	0	0
		Charter Members	20	0	6	1
		New Members	23	19	18	5
		Drops	2	2	8	15
		Net Growth	41	17	16	-8
Total		New Clubs	6	6	3	8
Ek Phang Bobby Eng		Charter Members	142	150	115	232
		New Members	223	276	256	149
		Drops	67	94	138	164
		Net Growth	313	366	245	251

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	20
		Drops	0	0	24
		Net Growth	0	0	-4
301	Philippines	New Clubs	7	7	5
		Charter Members	258	198	152
		New Members	285	476	379
		Drops	226	303	220
		Net Growth	343	466	378
308	Brunei Malaysia Singapore	New Clubs	6	9	3
		Charter Members	152	231	113
		New Members	294	287	286
		Drops	96	125	149
		Net Growth	360	423	295
204	Cnmi Guam Marshall Islands	New Clubs	1	0	1
		Charter Members	21	0	26
		New Members	28	33	36
		Drops	9	2	55
		Net Growth	41	31	14
Total			14	16	9
	Ek Phang Bobby Eng		431	429	291
		New Clubs	607	796	721
		Drops	331	430	448
		Net Growth	744	920	683

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	1	0	1	0
		Charter Members	24	29	0	20	0
		New Members	19	20	9	9	18
		Drops	28	15	12	24	46
		Net Growth	15	38	-3	5	-28
310	Thailand	New Clubs	3	6	5	13	0
		Charter Members	92	143	154	390	0
		New Members	685	544	704	532	0
		Drops	579	588	579	679	0
		Net Growth	232	162	365	285	0
303	Hong Kong China Macao	New Clubs	0	0	0	3	1
		Charter Members	0	0	0	92	34
		New Members	0	0	0	231	225
		Drops	0	0	0	249	152
		Net Growth	0	0	0	84	123
Total	Teresa Mann	New Clubs	4	7	5	17	1
		Charter Members	116	172	154	502	34
		New Members	704	564	713	772	243
		Drops	607	603	591	952	198
		Net Growth	247	200	362	374	95

March (Only) Results

MD	GMT Area	CA 5	Mar-16	Mar-17	Mar-18	Mar-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	1
		Drops	0	0	0	0
		Net Growth	0	0	0	1
310	Thailand	New Clubs	0	0	0	0
		Charter Members	1	5	18	0
		New Members	49	64	53	0
		Drops	13	14	81	0
		Net Growth	47	67	-9	0
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	32	21
		Drops	0	0	7	6
		Net Growth	0	0	25	16
Total	Teresa Mann	New Clubs	0	0	0	0
		Charter Members	1	5	18	1
		New Members	49	64	85	22
		Drops	13	14	88	6
		Net Growth	47	67	16	17

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	1	1	0
		Drops	1	0	0
		Net Growth	0	1	0
310	Thailand	New Clubs	1	0	0
		Charter Members	33	13	32
		New Members	150	203	170
		Drops	69	29	139
		Net Growth	151	219	76
303	Hong Kong China Macao	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	0	64
		Drops	0	0	36
		Net Growth	0	0	32
Total	Teresa Mann	New Clubs	1	0	0
		Charter Members	33	13	36
		New Members	151	204	234
		Drops	70	29	175
		Net Growth	151	220	108

